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Sourcewell

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**SUPPLYING SMART & SUSTAINABLE COLLECTION CONTAINERS AND ASSET** MANAGEMENT SERVICES ACROSS NORTH AMERICA.



RESIDENTIAL | COMMERCIAL

### STOP WASTING TIME, RESOURCES & MONEY PROCURING YOUR MSW EQUIPMENT



Sourcing through the competitive bidding process can consume your busy municipal team. Cascade's contract with National Joint Powers Alliance satisfies your bidding requirements, saving time, resources, and money your local government can dedicate to other solid waste and public works department initiatives.

# **Introducing NJPA**



National Joint Powers Alliance (NJPA) is a public agency with the legislative authority to competitively award national cooperative contract purchasing solutions for its North American members. These co-op contracts consolidate the efforts of many individually prepared solicitations to one national, cooperatively shared process.

NJPA goes through the competitive bidding process so you don't have to, and by leveraging aggregated volume from more than 50,000 members nationwide they can consider more than just price - ultimately securing you the most credible and high quality vendor, while saving you money.

## **NJPA** is Legal



Since the NJPA contracting process mirrors its members' processes, NJPA contracts are accepted by the highest level of government agencies across the country. For assurance, NJPA conducts annual financial audits through an independent auditor and results are submitted to their home state of Minnesota as required by state law.

## **Advantages of NJPA Membership**



NJPA provides purchasing contracts under the guidance of the Uniform Municipal Contracting Law. Joint Powers laws enable members to legally purchase through these awarded contracts.

### Advantages include:

- √ The competitive solicitation and contract process is completed on behalf of your agency.
- ✓ National aggregation of volume results in aggressive and competitive pricing.
- ✓ Contracts feature the highest quality solutions from industry-leading, nationally acclaimed vendors.
- ✓ NJPA maintains all documentation for you, providing a safe and secure paper trail.
- √ NJPA contract solutions offer choice with the ability to continue to perform your own competitive solicitation process if you choose to do so.



#### Cascade's Contract with NJPA



Cascade's team of MSW industry experts has been identifying the most cost effective solutions for NJPA members' municipal solid waste, recycling, and organics collection needs - without the added cost of the bid process - since 2013.

Our NJPA offerings include residential roll-out carts, recycling bins, commercial containers, and lifter solutions. We employ rugged RFID and GPS technologies for seamless assembly and distribution services, complete asset management, longterm cart care through service centers, cart recovery, and cart recycling. Our innovative program development delivers streamlined operations, increased landfill diversion and recycling participation rates, engaged residents and a path to zero waste for communities across North America.



**CASCADE CONTRACT #041521-CEI** 

As a family owned and operated company founded in 1973, Cascade Engineering has grown to a global family of companies located in North America and Europe with over 15 regional sales offices throughout the U.S. The Cascade Cart Solutions business unit works tirelessly to provide a comprehensive suite of MSW products, technology, and services to suit our customers' needs.

## **Become a NJPA Member for FREE**



There is no-cost, no-obligation or liability to join or participate in the NJPA contract purchasing program. There are no minimum contract purchasing requirements or commitments for members' use of NJPA contracts.

Eligible members include:

- ✓ All governmental agencies
- ✓ Higher education, K-12 education
- ✓ Non-profit organizations



